

Small Business, Small Diverse Business & Veteran Business Application Guide

Table of Contents

Eligibility Requirements	3
Register as a Vendor with the Commonwealth	4
Small Business Self-Certification/Small Diverse & Veteran Business Verification Application	4
Resuming an Incomplete or In Process Application	19
Register as a PRiSM User	21
Managing Your PRiSM Account	24
Update Profile Information	24
Update Address	25
Review Certifications	
Review Industry UNSPSC Codes	26
Add New Users	26

Eligibility Requirements

Small Business	Small Diverse Business	Veteran Business Enterprise
 For-profit, United States business Independently owned Not dominant in its field of 	Small Business self-certification Current third-party certification fron	m:
 3. Not dominant in its field of operation 4. No more than 100 Full-Time Equivalent (FTE) Employees* 5. May not exceed three-year average gross revenues of \$38.5 Million 	 Unified Certification Program (UCP) (Any state; this links to the PA UCP) Woman's Business Enterprise National Council (WBENC) National Minority Supplier Development Council (NMSDC) United States Small Business 	 Vets First Verification Program Disability: IN (Service-Disabled Veteran only)
* FTE Employees can be determined for a period of time using the following calculation: All Hours Worked by All Employees Total Hours in a Full Time Schedule	Administration (SBA) 8(a) Program Vets First Verification Program (Service-Disabled Veteran only) Disability:IN (formerly US Business Leadership Network (USBLN)) National Gay & Lesbian Chamber of Commerce (NGLCC)	

Register as a Vendor with the Commonwealth

Skip this if you've already completed your Commonwealth Vendor Registration and obtained as 6-digit SAP number (Vendor ID).

- 1. Go to the PA Supplier Portal at www.pasupplierportal.state.pa.us.
- 2. Click on **Supplier Registration** and follow the instructions.

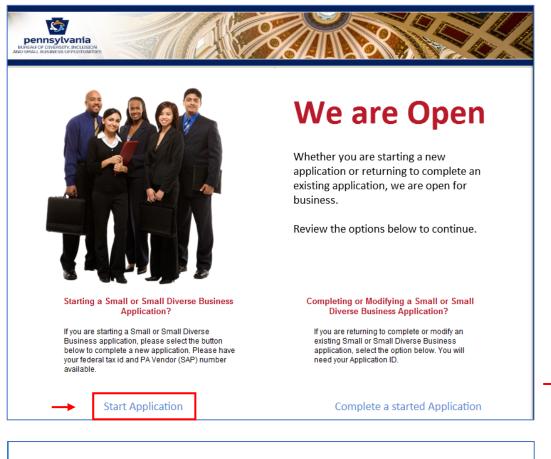
Small Business Self-Certification/Small Diverse & Veteran Business Verification Application

- 1. Go to http://bdisbo.prismcompliance.com
- 2. Click Self-Certify or Recertify as a Small and/or Small Diverse Business.



3. Click Start Application > Start Application

- a. Who does this?
 - i. Companies renewing their Small/Small Diverse/Veteran Business
 - ii. Companies self-certifying for the first time as Small Business, Small/Small Diverse Business, and/or Small/Veteran Business
 - iii. Companies already self-certified as Small Business wishing to add a Small Diverse Business or Veteran Business Enterprise verification



Starting a New Application

The Bureau of Diversity, Inclusion & Small Business Opportunities (BDISBO) is continually exploring new ways to help Small Diverse Businesses and Small Businesses do business with the Commonwealth of Pennsylvania and with local governments.

BDISBO verifies self-certified Small Businesses that wish to participate as Minority, Woman, Veteran, Service Disabled Veteran, LGBT, and Disability-Owned Business Enterprises through the **Small Diverse Businesses** (**\$DB**) program. Eligible Small Business must hold certifications as diverse businesses with one of the Department's approved third-party certification entities.

Small Business (SB) self-certification, a two-year certification which requires biannual renewal, is a prerequisite for verification as a Small Diverse Business.

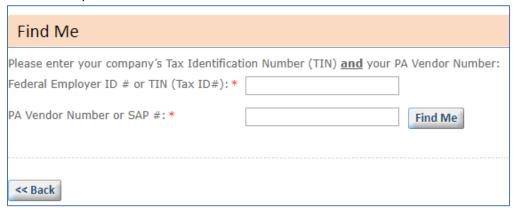
To access the SB application and begin the certification process, you must first register as a vendor via the <u>PA Supplier Portal</u>. Not sure if your company is registered? Don't know your registration number? Call toll free: (877) 435-7363 (option 1), or email <u>ra-psc_supplier_requests@pa.gov</u>.

If you already have a 6-digit PA Vendor Number (SAP), please select Start Application below.

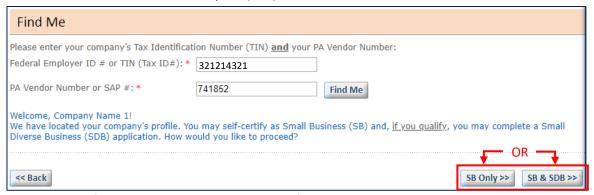
Start Application

b. See Resuming an Incomplete or In Process Application if returning to continue an incomplete application

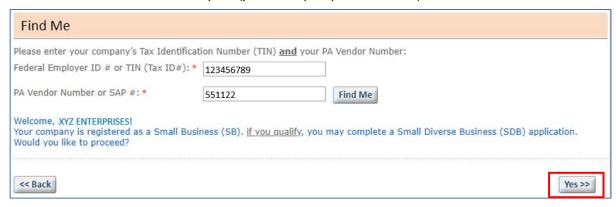
- 4. Enter the company's Tax ID Number (no spaces or dashes) and 6-digit Vendor ID > Find Me
 - a. Go to www.supplierportal.state.pa.us > Supplier Registration if you do not have a Vendor ID
 - b. Contact the Supplier Service Center at RA-PSC supplier requests@pa.gov or 877-435-7363, option 1, if you do not know your Vendor ID



- 5. Select one of the options below > Continue
 - a. SB Only if
 - i. You wish to self-certify or recertify as a Small Business only
 - b. SB & SDB if
 - i. Your company holds a current certification through one of the approved third parties AND
 - ii. You wish to self-certify or recertify as Small Business (SB) and verify as a Small Diverse Business (SDB) or Veteran Business Enterprise (VBE) OR



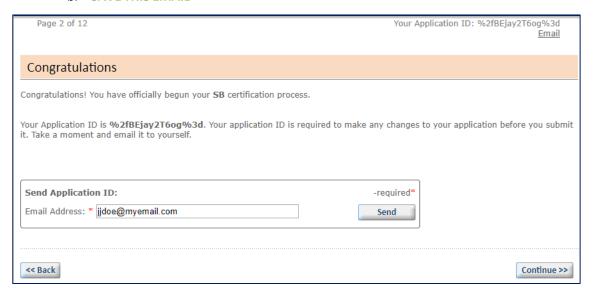
- c. Already certified Small Businesses will be asked if they want to complete a Small Diverse Business application
 - Click Yes > Continue if you wish to add a verification Small Diverse Business verification as a
 Minority, Woman, LGBT, or Disability-Owned Business Enterprise or a Veteran or Service-Disabled
 Veteran Business Enterprise (you will skip steps 7 12 below)



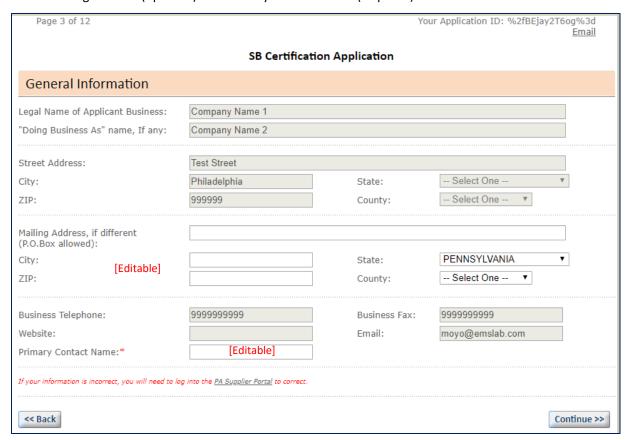


6. Enter a valid email address > Send > Continue

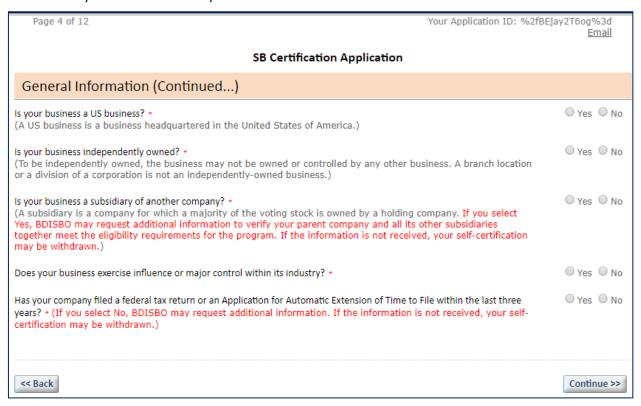
- a. PRiSM will forward the unique application ID to re-enter an incomplete application from the initial start page at any time by clicking on **Complete a Started Application**
- b. SAVE THIS EMAIL



- 7. Enter your general contact information
 - a. The Legal Name, DBA Name, Business Phone, Business Fax, Website, and Email address will be pulled directly from the company's vendor registration and cannot be edited (grayed out)
 - i. If any of the information is incorrect, log into your vendor registration at www.pasupplierportal.state.pa.us > Log On to update
 - ii. For questions or assistance to update your vendor registration
 - 1. Visit <u>www.dgs.pa.gov</u> > Businesses > Materials & Services Procurement > Supplier Service Center > PA SUPPLIER Administrative Support
 - 2. Contact the PA Supplier Portal service center at 877-735-7363, option 1, or RA-PSC Supplier Requests@pa.gov
 - b. Enter Mailing Address (optional) and Primary Contact Name (required) > Continue



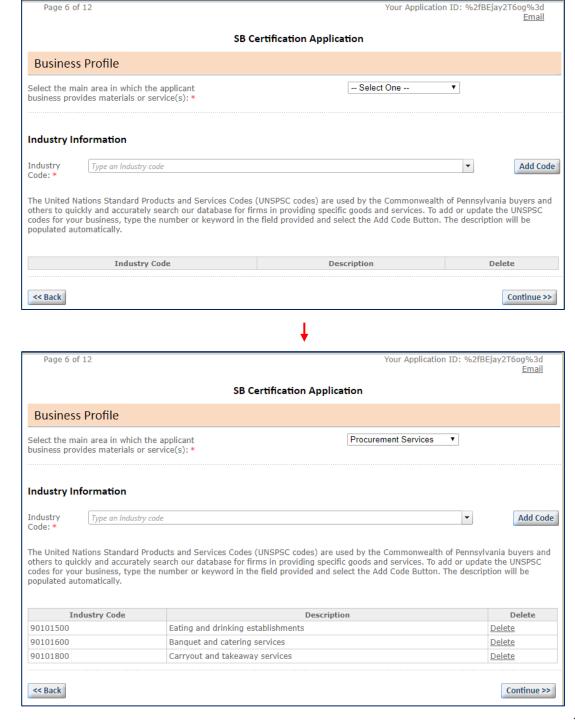
- c. Check Yes or No for each question > Continue
 - i. For the final question, "Has your company filed a federal tax return or an Application for Automatic Extension of Time to File within the last three years?", select Yes if the company has, within the last three tax years, filed a return or an extension to file a return, or No if the company is newly established, has done no business, or has not and will not file a return or extension to file a return for any of the last three tax years



8. Enter information on the company's structure and ownership > Continue

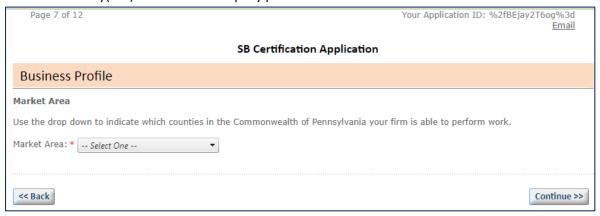


- 9. Select a business type for the company and codes to identify the company's supplies and services > Continue
 - a. Select the main area in which the applicant business provides materials or service(s): Select the company's *primary* business type (see the definitions of each business type on the following page)
 - b. Industry Code: Enter a UNSPSC code or a description of a supply or service > select a code > Add Code
 - i. Repeat for each supply or service
 - 1. Supply Codes begin 1 6 and 95; Service Codes begin 7 94
 - ii. Select up to 100 codes
 - iii. To find applicable codes
 - 1. Visit www.unspsc.org
 - 2. Download a complete code list in Excel format at www.dgs.pa.gov > Businesses > Small Diverse Businesses > Small Diverse Businesses
 - 3. Note that this application uses only UNSPSC class codes (ending in 00)

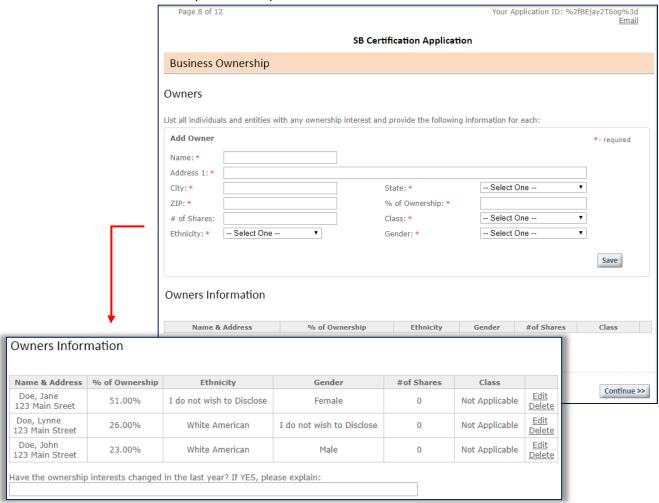


Business Type	Definition			
Procurement Services	Includes all labor and time expended for professional or general services, such as training, healthcare, environmental remediation, and consulting. Excludes all services and labor associated with Construction, Building Design and/or Information Technology.			
Procurement Goods	Includes goods, supplies, materials, equipment, and/or environmental remediation supplies. Excludes the purchase of services, real property, IT computers, peripherals and hardware.			
Information Technology	Includes all goods and services associated with the design, development, installation, and implementation of information systems and applications including computers, peripherals and/or hardware as well as project management and IT consulting.			
Building Design Services	Includes architectural and engineering services in connection with the design or planning of buildings and the space within the site surrounding the buildings.			
Construction Includes the labor and supp improvement.	lies necessary to build, alter, repair, improve, or demolish any structure, building or public			
Construction Contractor	Provides construction labor and/or services and may provide goods or materials associated with that construction labor or service.			
Construction Stocking Supplier	Stocking Suppliers own, operate, or maintain a store, warehouse, or other establishment, in which the materials, supplies, articles or equipment are bought, kept in stock, and regularly sold or leased to the public in the usual course of business			
Construction Non- Stocking Supplier	Non-Stocking Suppliers do not carry inventory, but order materials from a manufacturer, manufacturer's representative, or a stocking supplier.			

10. Check the county(-ies) in which the company prefers to do business > Continue



- 11. Enter information on the company's ownership > Continue
 - a. The % of Ownership must add up to 100% in total



- 12. For the last three tax years, enter the company's gross revenues as reported on line 1a (Gross receipts or sales) of the federal tax return filed for the company > **Save**
 - a. If an extension has been filed for the current tax year, enter the estimated gross receipts or sales for the on the bottom half of the form and the date the return is expected to be filed
 - i. Copies of Page 1 of the federal tax returns which report *Gross sales and receipts* on line 1a and/or, if applicable, *Form 7004* or *4868*, *Application for Automatic Extension of Time to File* will be required to be submitted on the *Application Checklist* page which appears later in the application
 - b. If no return or extension to file a return has been filed for the last three tax years (e.g. the company is newly established), leave fields blank and continue to the next page

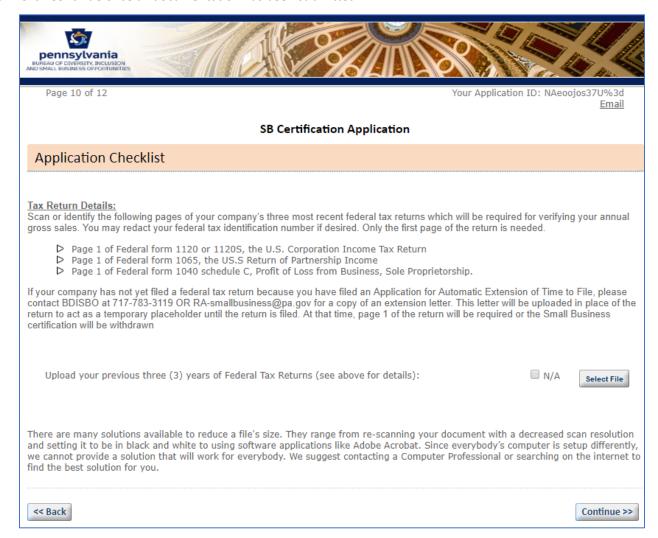
Page 9	of 12				Your	Application IE): %2fBEja	y2T6og%3d <u>Email</u>	
	SB Certification Application								
Financ	Financial Information								
years. Ent	er "N/A" for years in	actly as noted in box 1a which neither a tax rel omatic Extension of Tin	urn nor an A	pplication for A	utomatic Extensi	on of Time to	File was s		
Add Fin	ncial Information	1						* -required	
Year: *	Full Time: *			Receipts: *	t Time:				
<u>Employe</u>	Employee Full Time: * Employee Part Time: Sav							Save	
Yea	Year Revenue Total Full Time Part Time						art Time		
most recer	t tax year. Contact Gross Sales:	Extension of Time to F BDISBO at 717-783-31						ng date for the	
Year	Reve	nue Total	Ful	l Time	Part Ti			Continue >>	
2018	\$98754		3		1		<u>Delete</u>	Continue	
2017	\$7527		3		0		Edit Delete		

- 13. If you selected to apply for verification as an SDB or VBE, enter information on the third-party certification > **Save**Certification
 - a. Repeat for each third-party certification > Continue
 - b. See Eligibility Requirements of listing of accepted third parties



- c. If you selected SB & SDB to certify as a Small and Small Diverse Business in error (see step 5 above)
 - i. Option 1
 - 1. Continue the application, entering anything on the *Certification* page
 - 2. Upload a note on the *Certification Checklist* page (see next step) informing BDISBO that your company is self-certifying as a Small Business only
 - 3. BDISBO will decline the Small Diverse Business verification during the review process
 - a. You will receive an automatic email at the time of denial
 - b. Denial will be for Small Diverse Business or Veteran Business Enterprise portion of the application only and *will not impact* your Small Business self-certification
 - ii. Option 2
 - 1. Contact BDISBO at gs-bdisbo@pa.gov or 717-783-3119 to have the in-process application deleted
 - 2. Restart the application, selecting **SB Only** (Step 5) to complete the Small Business application

- 14. If elected to apply for certification as a Small Business (SB) only:
 - a. Load company's supporting federal tax returns for the last three tax years by clicking Select File
 - i. Upload Page 1 of the tax returns filed for the most recent three tax years
 - ii. Upload a copy of *Form 7004* or *4868, Application for Automatic Extension of Time to File* if an extension has been filed for the most tax year and the return has not yet been filed
 - iii. Check **N/A** if no Federal tax returns or extensions have been filed for the company for any of the three most recent tax years (e.g. newly established business)
 - b. Click Continue once all documentation has been submitted



- 15. If elected to apply for certification as a Small Business (SB) and verify as a Small Diverse Business (SDB):
 - a. Load company's supporting federal tax returns for the last three tax years by clicking Select File
 - i. Upload Page 1 of the tax returns filed for the most recent three tax years
 - ii. Upload a copy of *Form 7004, Application for Automatic Extension of Time to File* if an extension has been filed for the most tax year and the return has not yet been filed
 - iii. Check N/A if
 - 1. No Federal tax returns have been filed for the company for any of the three most recent tax years (e.g. newly established business) OR
 - 2. You hold a current Small Business self-certification for your company, your Small Business self-certification is not within 30 days of expiration, and you are adding a Small Diverse Business or Veteran Business Enterprise verification to your already existing Small Business self-certification
 - b. Submit the supporting documentation as proof of certification through one or more of the approved third-party certifiers

Third-Party Certifier	Required Documentation		
WBENC	Current certificate		
NMSDC	Current certificate		
UCP	Current certification letter or continuing eligibility letter		
	Copy of profile from public, online directory		
	Proof of race, ethnicity, and/or gender (see below)		
SBA 8(a)	Current certification letter or continuing eligibility letter		
	 Proof of race, ethnicity, and/or gender (see below) 		
Vets First	Current certification letter or continuing eligibility letter		
	Copy of profile from public, online directory		
Disability:IN	Current certificate		
NGLCC	Current certificate		

Accepted Proof of Race or Gender

Proof	WBE	MBE	Exception			
Birth Certificate	Х	X*				
Passport	Х	X*	-			
Driver's License	Х		* Account of far NADE and off attentions / reasons in indicated			
Naturalization Papers	Х	Х	- * Accepted for MBE only If ethnicity/race is indicated			
Tribal Card	Х	X*	-			
Military Records	Х	X*	-			
Other	Docun	nents sh	showing how vendors hold themselves out to community (i.e.			
	memb	er of mi	minority chamber, etc.) or showing recognition by other government minorities or minority-owned businesses may be accepted as proof of			
	entitie	es as min				
	MBE o	r WBE o	BE on case-by-case basis			



Page 11 of 13 Your Application ID: msgunK260CE%3d <u>Email</u>

SB and SDB Certification Application

Application Checklist

Tax Return Details:

Scan or identify the following pages of your company's three most recent federal tax returns which will be required for verifying your annual gross sales. You may redact your federal tax identification number if desired. Only the first page of the return is needed.

- Page 1 of Federal form 1120 or 1120S, the U.S. Corporation Income Tax Return
- Page 1 of Federal form 1065, the US.S Return of Partnership Income
- Page 1 of Federal form 1040 schedule C, Profit of Loss from Business, Sole Proprietorship.

If your company has not yet filed a federal tax return because you have filed an Application for Automatic Extension of Time to File, please contact BDISBO at 717-783-3119 OR RA-smallbusiness@pa.gov for a copy of an extension letter. This letter will be uploaded in place of the return to act as a temporary placeholder until the return is filed. At that time, page 1 of the return will be required or the Small Business certification will be withdrawn

If applying for verification as a Small Diverse Business, please provide supporting documentation as shown below:

- ▶ Women's Business Enterprise National Council: Current Certificate
- > National Minority Supplier Development Council: Current Certificate
- > National Gay & Lesbian Chamber of Commerce: Current Certificate
- Disability: IN: Current Certificate
- Unified Certification Program: 1) Most recent continuing eligibility or certification letter; 2) Copy of public, online profile; 3) Proof of race, ethnicity, and/or Gender
- US Small Business Administration 8(a) Program: 1) Most recent continuing eligibility or certification letter; 2) Proof of race, ethnicity, and/or Gender
- D Vets First Verification: 1) Most recent renewal or certification letter; 2) Copy of public, online profile

Examples of proof of gender are: Birth Certificate, Passport, Driver's License, Naturalization Papers, Tribal Cards, Military Records.

Examples of proof of race or ethnicity are Naturalization Papers and Tribal Cards. Birth Certificates, Passports, and Military Records may also be accepted as proof of race or ethnicity if noted. Other documentation showing how the owners hold themselves out to the community or showing recognition by other government entities may be considered on a case-by-case basis.

Upload your previous three (3) years of Federal Tax Returns (see above for details):	□ N/A	Select File
Upload your Diversity Certificates and Supporting Documentation (see above for details):		Select File
There are many solutions available to reduce a file's size. They range from re-scanning your document with a cand setting it to be in black and white to using software applications like Adobe Acrobat. Since everybody's corwe cannot provide a solution that will work for everybody. We suggest contacting a Computer Professional or sfind the best solution for you.	mputer is set	up differently,
<< Back		Continue >>

16. Enter the name and title of the application preparer and check the box > Submit Application

Page 11 o	f 12	Your Application ID:	%2fBEjay2T6og%3d <u>Email</u>
	SB Certifi	ication Application	
Submit A	application		
make furthe Business Op	al step prior to submission of your application for c r changes to certain information without a wr portunities. Please carefully review all information ired, use the "Back" button to return to the approp	itten request to the Bureau of Diversity, Inc n entered and uploaded to this point for accuracy.	lusion & Small . If corrections or further
Signature: *	J. J. Doe President	Date: 08/	13/2019
✓	resident		
order to meet registered wit changes in my and Small Bus	his box, I understand that my business is required to m the requirements necessary for Small Diverse Verificat h the Department of General Services. I understand the v business that may affect its status as a Small Diverse siness Opportunities (BDISBO) reserves the right to req party certification any time.	ion as set forth in 4 PaCode \$\$ 58.301 et seg. at all t at I must immediately notify the Department of Gener Business. I further understand that the Bureau of Div	imes that it is so ral Services of any versity, Inclusion,
<< Back			Submit Application >>

17. Small Business self-certification is immediate



- a. Documents submitted for Small Diverse Business verification will be reviewed
- b. Additional information may be requested
- c. You will receive another email once the verification is approved

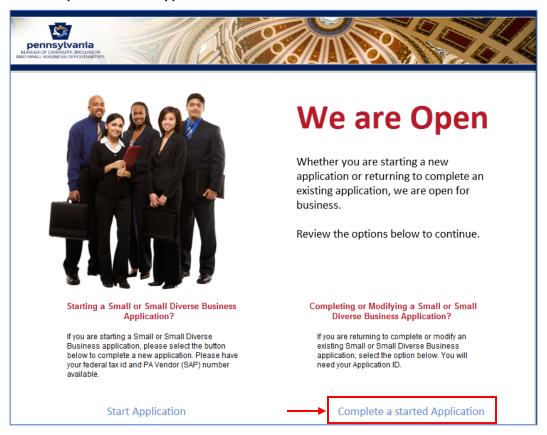
Resuming an Incomplete or In Process Application

PRiSM allows user to stop midway during the application process and resume at a later time.

- 1. Go to http://bdisbo.prismcompliance.com
- 2. Click Self-Certify or Recertify as a Small and/or Small Diverse Business.



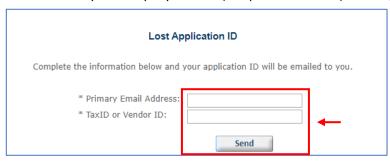
3. Click Complete a Started Application



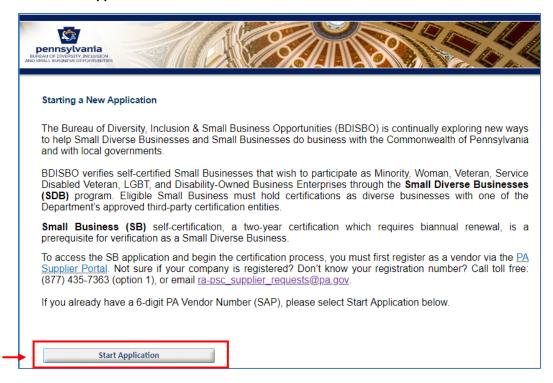
- 4. Enter your Application ID > Go
 - a. The Application ID was sent to the email you entered at the beginning the application process



- b. If you started an application but cannot locate or remember the Application ID, to resend
 - i. Click I think I lost my Application ID
 - 1. Enter the email address to which you originally sent the Application ID at the beginning of the application process
 - 2. Enter your company's Tax ID (no spaces or dashes) **OR** 6-digit Vendor ID (SAP ID)



5. Click Start Application to resume



Register as a PRiSM User

Register to create a Username and Password with PRiSM to maintain your account information, set up additional users, etc. (new PRiSM users only).

- 1. Once the self-certification process is complete, you will receive an email informing you of your PIN and directing you to register as a User
 - a. KEEP THE PIN
 - b. If you do not receive the email
 - i. Contact BDISBO at RA-SmallBusiness@pa.gov or GS-BDISBO@pa.gov for your PIN
 - ii. Go to http://userregistration.prismcompliance.com to register as a User with Prism
- 2. Click Register Now



3. Enter your **EIN** (no dashes or spaces) and **PIN** numbers



4. Enter the **CAPTCHA** code displayed on the screen



5. Click Next



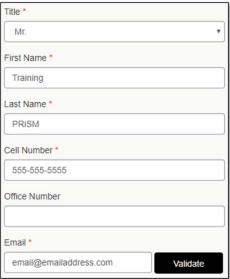
- a. If you receive the **Your PIN and/or EIN does not match our records**... pop-up, please verify your EIN and PIN numbers. If you continue to receive the message, please contact BDISBO at RA-SmallBusiness@pa.gov or GS-BDISBO@pa.gov for assistance.
- 6. Check the We Found You. box after reviewing the line to make sure the correct business name is displayed



- a. If incorrect business name displayed, contact BDISBO at RA-SmallBusiness@pa.gov or GS-BDISBO@pa.gov for assistance.
- 7. Click Next



8. Review, correct, and/or enter business information requested on screen



9. After entering/reviewing your email address, click Validate



- a. A Validation Code will be sent to email address you entered
- b. Open your email and retrieve the Validation Code
- c. If you do not receive the email, check your spam folder for an email from **DoNotReply@prismcompliance.com**. The subject of the email will be **PRISM verification code.**

10. Click Ok on A validation code has been sent... pop-up message

A validation code has been sent to the email address you entered. Retrieve the validation code and enter it below
Ok

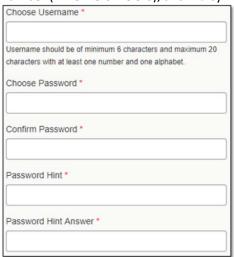
11. Enter the Validation Code from email into Validation Code field



12. Click Next



- 13. Complete the Username, Password and Hint fields
 - a. Username and Password must be 6-20 characters long and contain at least one letter (e.g. Aa Bb Cc), one number (1 2 3 4 5 6 7 8 9 0), and NO symbols (e.g. ! @ # $$\% ^ & *() = +)$



14. Click Next



15. Review the Terms of Usage and check the box beside I agree with the Terms of Usage



16. Click Register Me



17. Once completed, you will receive a **Registration has completed successfully!** message on the screen and an email with the **Username** you entered

Registration has completed successfully!

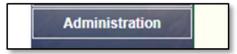
Managing Your PRiSM Account

Login to your PRiSM account to update passwords, add new users, edit users, print certificates, etc.

- 1. Go to http://bdisbo.prismcompliance.com
- 2. Enter your Username and Password > Login



3. Click Administration



4. Click Manage Vendor Records



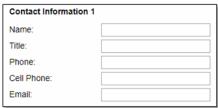
Update Profile Information

1. Click on the Profile tab to review, correct, and/or enter the business information requested on the screens

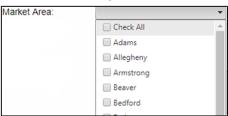


- a. Certain fields read-only
 - i. This information populated with data captured from vendor record in Pennsylvania's Supplier Portal
 - ii. If values incorrect, contact the support at toll free: (877) 435-7363 (option 1), or email <u>rapsc_supplier_requests@pa.gov</u> to correct

b. Complete or update the Name, Phone and Email for Contact Information 1 as this is the information that will be used in PRiSM to send you future communications.



c. Under Market Area, select the counties in which your company can do business



Update Address

1. Click on the Address tab to review, correct, and/or enter the business information requested on the screens



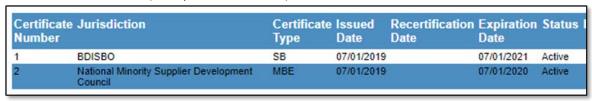
- Primary Address information is populated with data captured from Pennsylvania's Supplier Portal and is readonly.
 - i. If values incorrect, contact the support at toll free: (877) 435-7363 (option 1), or email <u>rapsc supplier requests@pa.gov</u> to correct
- b. Second Address information populated with your mailing address and is read-only.
 - i. If values incorrect, contact the support at toll free: (877) 435-7363 (option 1), or email <u>rapsc</u> supplier requests@pa.gov to correct

Review Certifications

1. Click on the Certifications tab



Review the Certifications (examples shown below)



- a. Information read-only
- b. If values incorrect, please contact BDISBO at RA-SmallBusiness@pa.gov or GS-BDISBO@pa.gov for assistance.

Review Industry UNSPSC Codes

1. Click on Industry tab



- 2. Codes can be updated directly at time of initial certification or during recertification
 - a. Contact BDISBO at RA-SmallBusiness@pa.gov or GS-BDISBO@pa.gov for code changes at any other time

Add New Users

1. Click Manage Users Profile



2. Click Add New User



- 3. Complete the required fields
 - a. The password you enter is only a temporary password. When the user first logs into PRiSM, they will be prompted to change it.



4. Click Save



- 5. Provide the Username (User ID) and Password you entered to user
 - a. User will receive an email with your business' PRISM PIN number, so if they forget their User ID in the future they can click **New Log In Help?** on the log in page to retrieve it.